

## Seventh Amendment to the IME Professional Services, Provider Services Contract

This Seventh Amendment to Contract Number MED-10-001-B for Iowa Medicaid Services, as amended (the "Contract"), between the State of Iowa, Department of Human Services (the "Agency", "Department" or "DHS") and Policy Studies Inc. (the "Contractor") is made pursuant to Section 22.5 of the Contract. This Amendment is effective as of August 1, 2014. This Amendment modifies, to the extent specified below, the terms and conditions of the Contract.

### Section 1: Amendment to Contract Language

The Contract is amended as follows:

**Revision 1.** The Contract is hereby amended by replacing Attachment 2-4, which was incorporated into the Contract through the Fifth Amendment, with the document attached hereto as Attachment 2-4.


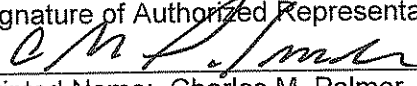
**Revision 2.** The Contract is hereby amended by replacing Schedule A: Payment Schedule, which was incorporated into the Contract through the Fourth Amendment, with the document attached hereto as Schedule A: Payment Schedule.

### Section 2: Ratification, Authorization & Contingency

Except as expressly amended and supplemented herein, the Contract shall remain in full force and effect, and the parties hereby ratify and confirm the terms and conditions thereof. Each party to this Amendment represents and warrants to the other that it has the right, power, and authority to enter into and perform its obligations under this Amendment, and it has taken all requisite actions (corporate, statutory, or otherwise) to approve execution, delivery and performance of this Amendment, and this Amendment constitutes a legal, valid and binding obligation upon itself in accordance with its terms. This Amendment is subject to and contingent upon CMS approval.

### Section 3: Execution

**IN WITNESS WHEREOF**, in consideration of the mutual covenants set forth above and for other good and valuable consideration, the receipt, adequacy and legal sufficiency of which are hereby acknowledged, the parties have entered into the above Amendment and have caused their duly authorized representatives to execute this Amendment.

Contractor, Policy Studies Inc	Agency, Iowa Department of Human Services
Signature of Authorized Representative: 	Signature of Authorized Representative: 
Printed Name: Charles K. Sweeney II	Printed Name: Charles M. Palmer
Title: Vice President - Contracts	Title: Director
Date: 07-25-2014	Date: 7-31-14

## Attachment 2-4

**Summary:** After June 30, 2013, PSI will continue support activities based on provisions in the American Recovery and Reinvestment Act (ARRA) as a continued expansion of scope under the current Provider Services contract. This is the amendment for that continuation. The scope of work ("HIT scope") has been described in prior contract amendments, most recently, the fifth amendment to the contract # MED-10-001-B. The pricing for the HIT scope in that amendment ends on June 30, 2016, consistent with prior amendments and the original contract. Payment in this amendment is for work performed by two Program Specialists (primarily handling EHR incentive payment details) to assist with operational scope involved from August 1, 2014 through June 30, 2016. For the scope of work as outlined in the Seventh Amendment the annual fixed price is \$152,800 billed in equal monthly installments of \$12,733.33 beginning August 1, 2014 and running through the end of the Contract (including all option years). The prior amendment (fifth) also included a Project Manager (PM) position that is not included here. The lower pricing reflects that change.

**HIT and Healthcare Reform Project - Scope of Work and Key Activities:** In compliance with Federal regulations outlined in 42 CFR 495, PSI will manage the operations of the EHR incentive payment program. This includes tweaking the processes as the program is implemented to achieve maximum effectiveness and efficiencies; Identify and reach out to providers who have not adopted EHR technology to identify barriers and to encourage adoption; and Support efforts to implement health care reform initiatives.

### Deliverables

Contractor shall:

- Assist in the implementation of the EHR Incentive Payment Program at the direction of the PM.
- Assist in the implementation of systems and process modifications to support paying provider incentives for the adoption and meaningful use of certified technology at the direction of the PM.
- Monitor provider adoption of electronic health records.
- Research barriers to EHR adoption.
- Assist in outreach to providers to encourage them to adopt and meaningfully use electronic health records.
- Assist in implementing a program to provide technical assistance to providers for the adoption and meaningful use of EHR. This program will coordinate with and not duplicate efforts of the Iowa HIT Regional Extension Center.
- Educate providers on the EHR incentive payment program.
- Communicate with providers regarding status of their EHR application.
- Provide application instructions to providers, including directing them to the CMS registration and attestation system.
- Process first and second quality review of provider applications for the EHR incentives in a timely manner.
- Provide weekly status updates regarding HIT project(s) status, items completed, work planned for the next week (including meetings), outstanding action items and issues.
- Assist in the implementation of the EHR Incentive Payment Operational Procedures for provider services at the direction of the PM.
- Under the direction of the PM, assist with Business Requirements for systems changes requested.
- Assist in developing CMS Annual and Quarterly Reports under the direction of the PM to include:

- Researching current barriers to EHR adoption by performing outbound calls to providers and collecting information for analysis by PM.
- Retrieving the necessary data from the PIPP system for the PM and assisting with analysis. Data includes but is not limited to:
  - Performance data
  - Number of providers applying for incentives from the PIPP system
  - Number of payments made, total dollars distributed, broken down by provider type from the PIPP system
  - Average length of time from application to payment from the PIPP system.

### **Performance Measures**

Contractor shall:

- Complete first reviews of applications within two business days under normal workflow volume.
- Complete second reviews of applications within two business days under normal workflow volume.
- Review applications with 98% accuracy prior to incentive payment disbursement.
- Retrieve reports within two business days of request from the PM.
- Respond to all emails or calls to providers within two business days on technical questions, status of applications and the incentive program in general.

**MED-10-001-B**  
**Schedule A: Payment Schedule**

Contract Time Period	Month of Service	Invoice Amount	SFY Total
SFY11	July-10	\$241,335.08	
	August-10	\$241,335.08	
	September-10	\$241,335.08	
	October-10	\$241,335.08	
	November-10	\$241,335.08	
	December-10	\$241,335.08	
	January-11	\$267,046.01	
	February-11	\$267,046.01	
	March-11	\$278,213.08	
	April-11	\$276,433.08	
	May-11	\$276,093.08	
	June-11	\$274,213.08	
			SFY11: \$3,087,054.82
SFY12	July-11	\$281,077.45	
	August-11	\$281,077.45	
	September-11	\$283,102.45	
	October-11	\$283,102.45	
	November-11	\$283,102.45	
	December-11	\$283,102.45	
	January-12	\$283,102.45	
	February-12	\$283,102.45	
	March-12	\$273,910.38	
	April-12	\$273,910.38	
	May-12	\$273,910.38	
	June-12	\$311,173.38	
			SFY12: \$3,393,674.12
SFY13	July-12	\$333,648.53	
	August-12	\$312,148.13	
	September-12	\$312,148.13	
	October-12	\$312,148.13	
	November-12	\$312,148.13	
	December-12	\$312,148.13	
	January-13	\$312,148.13	
	February-13	\$312,148.13	
	March-13	\$312,148.13	
	April-13	\$312,148.13	
	May-13	\$312,148.13	
	June-13	\$312,148.13	
			SFY13: \$3,767,277.96
SFY14	July-13	\$310,144.41	
	August-13	\$310,144.41	
	September-13	\$310,144.41	
	October-13	\$310,144.41	
	November-13	\$310,144.41	

Contract Time Period	Month of Service	Invoice Amount	SFY Total
	December-13	\$310,144.41	
	January-14	\$310,144.41	
	February-14	\$310,144.41	
	March-14	\$310,144.41	
	April-14	\$310,144.41	
	May-14	\$310,144.41	
	June-14	\$310,144.41	SFY14: \$3,721,732.92
SFY15	July-14	\$319,154.41	
	August-14	\$304,487.74	
	September-14	\$304,487.74	
	October-14	\$304,487.74	
	November-14	\$304,487.74	
	December-14	\$304,487.74	
	January-15	\$304,487.74	
	February-15	\$304,487.74	
	March-15	\$304,487.74	
	April-15	\$304,487.74	
	May-15	\$304,487.74	
	June-15	\$319,154.41	SFY15: \$3,668,519.59
SFY16	July-15	\$312,126.24	
	August-15	\$312,126.24	
	September-15	\$312,126.24	
	October-15	\$312,126.24	
	November-15	\$312,126.24	
	December-15	\$312,126.24	
	January-16	\$312,126.24	
	February-16	\$312,126.24	
	March-16	\$312,126.24	
	April-16	\$312,126.24	
	May-16	\$312,126.24	
	June-16	\$312,126.24	SFY16: \$3,745,514.92
<b>Grand Total (including optional extensions)</b>		<b>\$21,383,774.58</b>	